



Vendor Line Card

DSI Tech is a Value-Added Reseller (VAR) of industry-leading technology vendors.

We maintain strong partnerships to provide outstanding products, solutions, and services for our customers. The following list includes our top partners and please reach out to our team to ask about any additional partnerships.



Gold Integrator
Gold Provider



Cisco Partner Status: Gold Integrator & Provider • Master Specializations in Collaboration, Networking, Security • Advanced Architecture in Collaboration, Enterprise Networks, Security • Advanced Customer Experience • Managed Services Provider • Specialized in Collaboration SaaS, Environmental Sustainability, Extended Detection & Response, Full Stack Observability, Hybrid Cloud Computing, Hybrid Cloud Networking, Hybrid Cloud Software, Industrial IoT, Internet Infrastructure for Enterprises, Secure Access Service Edge (SASE), Secure Networking, Umbrella for MSSPs, Webex Contact Center

Cisco Products: Business Headsets & IP Phones • Cloud Calling • Collaboration Endpoints • Cloud & Controller Managed Wireless • DNA Spaces • Duo MFA • Huddle Spaces & Rooms • Identity Services Engine (ISE) • Meraki Networking • Networking Modules, Routers, Switches • Nexus Dashboard • Secure Email, Endpoint, Firewall • Secure Network Analytics • Silicon One Architecture • Software Defined Network • Splunk Platform • SSE/SASE • Talos Intelligence • ThousandEyes Platform • Umbrella Cloud Security • Unified Communications Manager • Webex Contact Center, Events, Meetings • XDR Platform

Cisco Solutions: Analytics • AI • Collaboration • Data Center • Ecosystem Partner Integration • Hybrid Work • Internet of Things (IoT) • Networking • Security • Software • Video • Wireless & Mobility • Zero Trust Architecture



Palo Alto Partner Status: NextWave Innovator Partner

Palo Alto Products: Cloud Delivered Security Services • Cortex AI Driven Security Operations Platform • Next-Generation Firewall • Prisma Cloud Application Protection Platform • Prisma SASE & Access SSE

Palo Alto Solutions: Cloud-Native Application Protection • Data Center Security • Data Loss Prevention • Digital Forensics • Endpoint Security • Network Security & Zero Trust • Ransomware Protection • Security Operations





Pure Storage Partner Status: Authorized Reseller

Pure Storage Products: Evergreen Storage Subscriptions • FlashArray Unified Block & File Storage • FlashBlade Unstructured Data Storage • FlashStack & AIRI Integrated Platforms • Portworx Cloud-Native Data Platform • Pure Cloud Block Store for AWS & Azure VMware • Pure Fusion Storage-as-Code • Pure Protect On-Demand Disaster-Recovery-as-a-Service • Pure1 AIOps for Smart Storage • Purity Agile Data Services

Pure Storage Solutions: AI & Data Analytics • Applications • Business Continuity & Disaster Recovery • Cloud & Hybrid Cloud • Data Backup & Recovery • Data & Ransomware Protection • Enterprise Cloud Management • Infrastructure



HPE Aruba Partner Status: Gold Partner Solution Provider

HPE Aruba Products: ClearPass Policy Manager • Cloud & Controller Managed Wireless • Location-Based Services • Network Management & Operations • SD-WAN for SASE • Switches for Access, Campus Core, Data Center • Wireless Access Points, Controllers, Gateways

HPE Aruba Solutions: Cloud-Managed Networking • Dynamic Segmentation Access Control • Edge-to-Cloud Security & Zero Trust • Edge Services Platform Network Architecture • Unified SASE • Zero Trust Security



HPE Partner Status: Silver Partner Solution Provider

HPE Products: Compute Servers • CX Switches • EdgeConnect SD-WAN • Greenlake Platform • Networking Central • Software • Storage • Supercomputing

HPE Solutions: AI • Business Continuity • Composable Infrastructure • Deep Learning • Hybrid Cloud & Workplace • Hyperconverged Infrastructure • Intelligent Edge • Internet of Things (IoT) • Security • Server Management • Software • Storage • Virtualization



Microsoft Partner Status: Authorized Reseller • Azure Silver Partner

Microsoft Products: Azure Cloud Platform & Information Protection • Defender for Business • Loop Workspaces • Office 365 Applications including Excel, PowerPoint, Word • OneDrive Cloud Document Sharing • Outlook & Exchange Email Platforms • Teams Collaboration

Microsoft Solutions: AI Powered Assistance • Copilot for Next-Generation AI • Data & Device Management and Security • Desktop, Mobile, Web Applications • Email & Calendar • File Management, Sharing, Storage • Project & Customer Relationship Management • Secure Cloud Services • Teamwork & Communication • Video Editing



VMware Partner Status: Enterprise Solution Provider Partner

VMware Products: EMV 3-D Secure Payment • Enterprise & Mainframe Software • Optical Products • Storage & Systems • Symantec Advanced Threat Protection, Endpoint Management, Enterprise Cloud, Identity & Access Management • VMware Aria Intelligence, Cloud for Infrastructure, Networking, Tanzu Platforms • Wired & Wireless Devices

VMware Solutions: AI • Anywhere Workspace & Hybrid Work • Application Platform • Broadband & Wired Networking • Cloud & Edge Infrastructure • Cloud Management • Cybersecurity & Zero Trust • Data Center • Enterprise Security, Software, Storage • SASE • Wireless & Mobile Communications



NetApp Partner Status: Gold Partner

NetApp Products: AIPod, FlexPod AI, AI Edge Inferencing • All-Flash, Hybrid Flash, Converged Storage • AWS, Google Cloud, Microsoft Azure Public Cloud • BlueXP Data Protection & Services • ONTAP AI & Data Management Software

NetApp Solutions: AI • Backup & Recovery • Cyber Resilience & Zero Trust • Data Management • Disaster Recovery • Governance & Compliance • Hybrid Cloud • Infrastructure Monitoring • Ransomware Protection • Storage



APC Partner Status: Authorized Reseller

APC Products: DCIM EcoStruxure Software • Prefabricated Data Center Modules • Rack & Room Air Distribution System • Uniflair Air Cooled Condenser • Uninterruptible Power Supply (UPS)

APC Solutions: Edge Computing • Industrial Power • Micro Data Centers • Network Closets • Server Rooms • Small & Medium Data Centers



Semtech Partner Status: Authorized Reseller

Semtech Products: AirLink Cellular Routers • AirVantage Data Insights, Device Control, Smart Connectivity IoT Platform • BlueRiver Platform for SDVoE • IoT Modules & Gateways • LoRa IoT Platform • Tri-Edge CDR Platform

Semtech Solutions: Broadcast Video • Cellular IoT • Circuit Protection • Power Management • Professional AV • Signal Integrity • Smart Sensing • Wireless RF

Additional Vendors



ARISTA



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DELL Technologies



Extron

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NETWORKS

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newline

Panasonic



RAPID7

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SONY

SOPHOS

VEEAM