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Issue #10

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DSI Awarded "Partner of the Year"



DSI was recognized with two incredible awards at the 2020 Cisco Partner Summit: "Customer Experience Partner of the Year" and "SLED East Territory Partner of the Year". It's an honor to receive these awards and many thanks to our Cisco customers! [Read more about our [Customer Success Program](#) and [SLED Solutions & Services](#)]

E-Rate 2021 Event



Join Cisco experts for a look into [E-Rate 2021](#) - identify current challenges faced by schools & libraries, learn about E-Rate changes & eligible products, and get next steps to prep for success. This session also includes an interactive Q&A session and quiz (with a gift card prize for the winner!).

Count me in!

Industry News

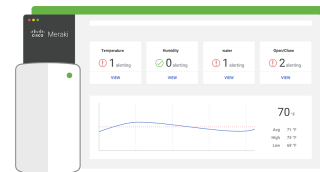
- Gartner Names Cisco a Leader in 2020 Magic Quadrant for WAN Edge Infrastructure [[Read Announcement](#)]
- Cisco and Google Cloud Partner to Bridge Applications and Networks: Announcing Cisco SD-WAN Cloud Hub with Google Cloud [[Read More](#)]

Cisco Meraki Solutions

Cloud Managed Sensors

Protect your critical IT infrastructure through the power of the Cisco Meraki platform and simple-to-deploy [Meraki MT sensors](#):

- **Maximize network uptime and equipment lifespan** with real-time visibility & alerts that give you control over your environment. Ensure optimal conditions and minimize risk with remote monitoring and flexible alerting.
- **Gain value in less time** by quickly provisioning and managing thousands of sensors to monitor temperature, humidity, leaks, and intrusion.
- **Drive smarter decisions through data** by understanding trends about your physical environment. Improve safety, security, and operational decision-making through a data-driven approach.

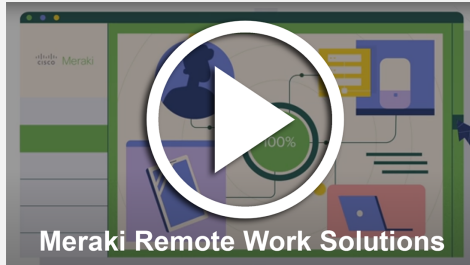


Remote Work Solutions

Extend the IT Experience: Keep employees and clients securely connected. Optimize network performance and prioritize apps to maintain productivity.

Eliminate Risks: Forbes concluded that 18% of VPNs had potential malware or viruses. Trust Meraki to keep your data and applications secure.

Plan for the Future: Partner with DSI & Cisco Meraki to establish the future of your workforce. These scalable solutions are managed through a single dashboard.



Secure, manage, and connect your remote workforce with Cisco Meraki. To learn more, visit meraki.cisco.com/solutions/remote-work-solutions and contact your DSI Account Manager for details.

Archives 2020: [January](#) • [February](#) • [March](#) • [April](#) • [May](#) • [June](#) • [July](#) • [August](#) • [September](#)



DSI provides complete IT solutions and services that are secure, innovative, energy efficient, and cost effective. Our customers include State & Local Government and Education (SLED), Federal agencies, and commercial companies. We hold nationwide contracts that are supported by a team of industry professionals and certified engineers. Learn more at dsitech.com.



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