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Issue #08

August 31, 2020

This newsletter is brought to you by the DSI Engineering Team and focuses on technical topics. The goal is to share information about important updates, new partner products & solutions, and current industry news. We hope you enjoy the newsletter and feel free to send feedback anytime!

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DSI Event: Preview Webex Updates

Tuesday 09/01 at 11:00AM ET

Join Alex Garten of DSI's Customer Success Team as he gives you a glimpse into new and exciting updates coming to Webex!

Alex will also go over popular features and answer any questions. You'll be invited to participate in polls and a fun quiz (with a gift card prize for the winner!). All attendees will be entered into a raffle prize drawing to win a Cisco Security Kit!

[Count me in!](#)

Managed Webex



The flyer features the DSI logo (DSI Solutions Inc.) and the IMPACT Customer Success logo. It includes a blue header with the text: "DSI now offers a special service for customers called IMPACT. DSI's new and exciting Lifecycle Customer Success Program designed with the customer in mind." Below this, it states: "IMPACT will be your onboarding and adoption specialist. DSI cares about your investment, Maximization of that investment, and complete Product Adoption through support from the IMPACT Customer Success Team." A section titled "Why do I need it?" explains that the service helps eliminate problems, protect networks, and streamline infrastructure. A central diagram shows a cycle of "Customer Success" supported by "Quarterly Customer Business Review", "Improve Best Practices", "Create Custom Success Plan", and "Implementation Plan". A "Dedicated Support Resource" is also shown. The "Next Steps" section asks "Interested? Have questions? Contact us today:" and lists Alex Garten, Customer Success Manager, with contact info: 871.707.5612 and IMPACT@dsitech.com.

DSI will provide training, preparation, and management of Webex Events & Meetings. Our team of experts will assist with Event & Meeting creation, preparation (includes hosting a mock event/meeting), and technical support. We will even attend the event/meeting (if requested) to provide continued support.

Enjoy peace of mind knowing that your event or meeting will run smoothly from start to finish. We are excited to offer this service to help make your transition to virtual events, meetings, and telework seamless!

DSI Managed Webex Services are offered in **three customizable tiers** to suit your needs.

[Check it out](#)

Cisco Meeting Server

“Going to the cloud” is the talk of the town but the cloud isn’t for everyone. Cisco hears you and continues to offer a premise-based conferencing option called **Meeting Server**.

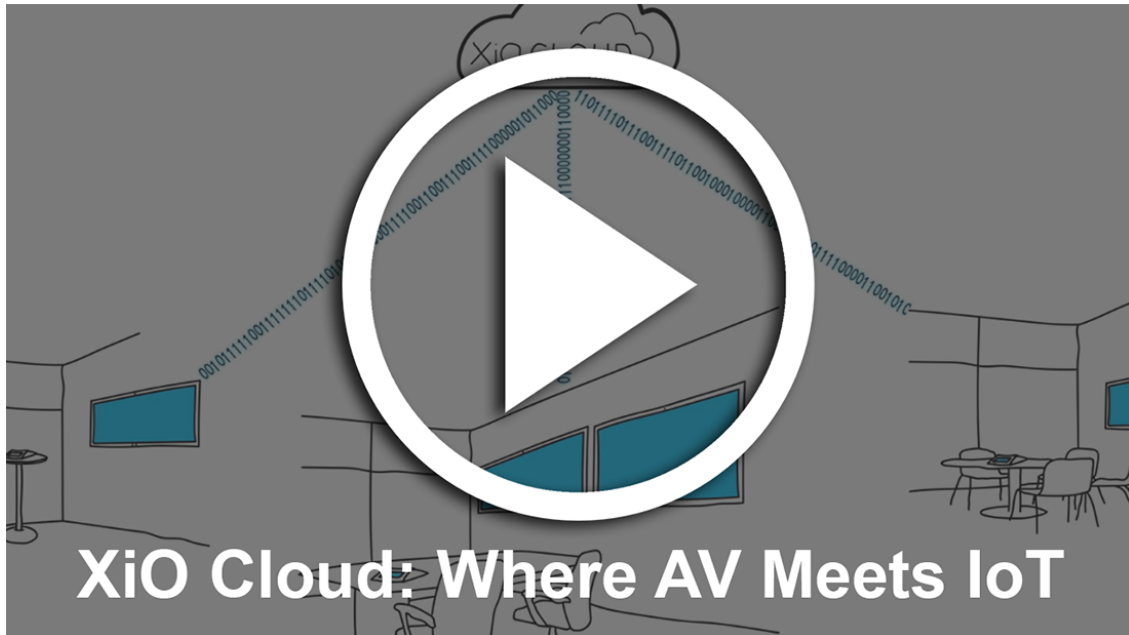


The new 3.0 release includes better meeting experiences with scalability & web app and more advanced features for branding, self-management, Smart Licensing, and TelePresence Management Suite.

[Tell me more](#)

Crestron XiO Cloud

The IoT-based platform for the modern,
intelligent workplace



Crestron XiO Cloud is built on the Microsoft Azure platform and allows for **quick deployment** (reduce installation time by up to 90%), **remote management** (configure up to thousands of devices in the same time it takes to configure one), **instant monitoring** (resolve events remotely to improve device uptime), and the ability to **evolve confidently** (gather actionable usage data to optimize people, space, and technology, with no programming).

[Take me there](#)

Archives: [January 2020](#) • [February 2020](#) • [March 2020](#) • [April 2020](#) • [May 2020](#) • [June 2020](#) • [July 2020](#)



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