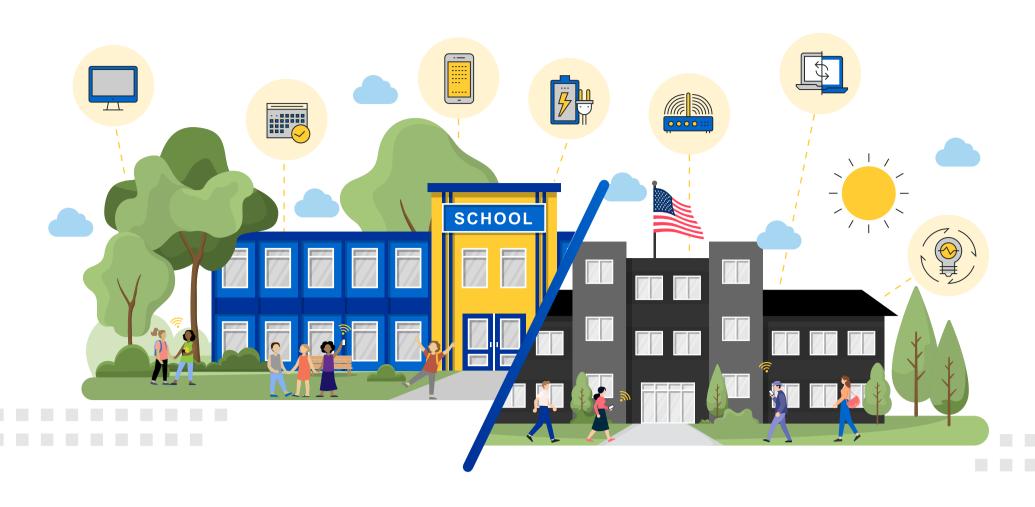
Gold Provider

# Smart, connected buildings for education and government

At DSI, we can help you take advantage of smart building technology to create intuitive, trusted facilities - empowering you to lower costs, create efficiencies, invest in the future, and improve the lives of employees, students, citizens, and everyone you serve. . . . . . . . . . . . . . . .



# Have you ever truly considered the possibilities?

Smart buildings aren't just for big corporations or new construction. There are elements that can be added to your existing facilities to help you address some of the biggest challenges you're facing, including:

- ✓ Addressing changing health and safety concerns ✓ Providing safe physical and
- remote access to facilities
- ✓ Lowering utility, energy, and staffing costs
- monitoring and maintenance ✓ Modernizing student, citizen,
- and employee experiences

✓ Handling equipment

footprint

✓ Reducing your overall carbon

## When it comes to smart building technology, the possibilities are almost

And these are just scratching the surface!

endless - and we'd like you to know that plenty of them are attainable and can fit into even the tightest of budgets.

## **Together with Cisco, we can help you** bring those possibilities to life

At DSI, we have the solutions, partnerships, and expertise needed to make your vision for smart, connected buildings a reality - and it all starts with creating a strong security & network foundation.



### Security is one of our core competencies, and we'll ensure it is woven into

front and center

building security

We'll help you put security

everything you do in your smart buildings by helping you to: Develop an overarching security plan

- · Involve key stakeholders early in the
- process · Architect, deploy, and support the technology you need

· Gain an integrated view into smart



#### Our experts will work with you to leverage your existing investments and Cisco's intent-based networking

solutions to build an IoT-ready network with: · Wireless access points · Core and edge switches

· Core and edge routers · Centralized management

network foundation





### we can make it seem like they are across a variety of use cases, including:

We'll help you deploy the right

endpoints, systems, and sensors

Smart building solutions aren't "out of the box" products. But with our expertise,

- parking, and · HVAC management warehouses · Lighting management Occupancy and space usage

Building and people

· Air quality monitoring

safety

Predictive

maintenance

Smart elevators,

### **Comprehensive capabilities** We know your industry A stellar track record

When you work with us, you get a true partner who knows your industry and how IoT, networking, and security can all work together for you.

business with and building technology, the private and have a long list of we can support all of public sector excellent customer including education your other IT needs.

In addition to smart

We're easy to do

references.





We're experienced in

and government.











cisco

Partner



See what's possible

one of our experts:

product demos, or start a conversation with

Let's get started