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DSI Awarded “Partner of the Year” by Cisco

11/04/20 Ashburn, VA: DSI received two awards at the [Cisco Partner Summit Digital 2020](#): “Customer Experience Partner of the Year” and “SLED East Territory Partner of the Year”. DSI was recognized for helping customers leverage Webex collaboration tools to maintain business continuity during the COVID-19 pandemic and for dedication to their safety, security, and success.

“The DSI team quickly realized what our customers needed at the beginning of the pandemic and worked diligently to help them migrate to remote work solutions,” said Alan Bechara, DSI Executive Vice President. “We trained customers on Webex, ran in-depth mock meetings & events, shared Best Practices around remote working, and provided a variety of managed services. It is truly an honor to be recognized by Cisco for these efforts as we continue to provide our customers with the best services and solutions.”

The Cisco Partner Summit is an annual event attended by worldwide partner companies and was in a digital format this year. The goal was to learn more about the technology, solutions, and programs that will help customers connect their people, secure their businesses, and automate their processes. The summit empowered partners to thrive, succeed, and be *Future Ready*.

About DSI: DSI provides complete IT solutions and services that are secure, innovative, energy efficient, and cost effective. Our customers include State & Local Government and Education (SLED), Federal agencies, and commercial companies. We hold nationwide term contracts that are supported by a team of industry professionals and certified engineers. We put the customer first and understand the importance of providing a valuable experience from start to finish. Our knowledge of current and emerging technologies is the foundation for providing solutions and services that increase productivity and create positive workflow for our customers. DSI is headquartered in Ashburn, Virginia, with offices nationwide. We are a Minority-Owned Small Business founded in 1991 by the current owners. Learn more at [dsitech.com](#).

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