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Cisco Awards DSI “Capital Partner of the Year”

11/07/17 Ashburn, VA: DISYS Solutions Inc. (DSI) was awarded "Capital Partner of the Year" for the Americas US East at the Cisco Partner Summit October 31 – November 2, 2017 in Dallas, Texas. DSI has consistently earned “Partner of the Year” in various categories and this is the third consecutive year receiving the award.

“We are truly honored to receive such a prestigious award from Cisco,” said Alan Bechara, Sr. VP of Sales & Marketing for DSI. “We value our strong partnership with Cisco, allowing us to provide the best products and solutions to our customers for many years to come.”

DSI received the award as recognition for leading with Cisco Capital financing. From fair market value (FMV) leases and full pay-out leases to loans, Cisco Capital provides a variety of financing options to help customers meet their business needs. It helps customers take full advantage of financing to extend credit lines, and preserve capital with predictable and flexible payment structures. Financing can bring technology investments forward to accelerate competitive advantage.

The Cisco Partner Summit is an annual event where Cisco announces new technology and ideas, their partner ecosystem strategy, and how their partners can make a mark on the world. This three-day event is filled with new partnerships, learning opportunities, and a glimpse into the future of technology. The 2017 theme was "Own IT", focusing on how Cisco and its partners can “drive digital business for customers... reinventing the network with The Network Intuitive, embracing a multi-cloud world, all while making sure security is part of everything we do”.

About DSI: DSI is a Cisco Gold Partner, Master Cloud & Managed Services Provider, Master Collaboration Partner, and Master Security Partner. They provide complete IT solutions and services that are secure, innovative, energy efficient, and cost effective. Customers include State & Local Government and Education (SLED), Federal agencies, and commercial companies. DSI holds nationwide term contracts that are supported by a team of industry professionals and certified engineers. They put the customer first and understand the importance of providing a valuable experience from start to finish. Their knowledge of current and emerging technologies is the foundation for providing solutions and services that increase productivity and create positive workflow for customers. DSI is headquartered in Ashburn, Virginia, with offices nationwide. They are a Minority-Owned Small Business founded in 1991 by the current owners. Learn more at dsitech.com.

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